rebuilding lives since 1968
EXECUTIVE MESSAGE

Dear Friends:

In 2017, the opioid crisis got everyone’s attention—with Integrity House at the forefront. Since 1968, our organization has demonstrated a deep understanding of the complexity of addiction and has helped thousands of people put the pieces of their lives back together. Integrity House continues to rebuild lives from addiction and to prove that with integrated care for substance use disorders recovery is possible.

This year’s Annual Report highlights two recurring themes: advocating on behalf of our clients and their families to help stakeholders make informed decisions and strengthening partnerships to continue to provide exceptional care for the treatment of substance use disorders. From hosting local, state and federal legislators, contributing to public awareness campaigns and presenting at countless conferences, to partnering with law enforcement entities to promote treatment over arrest and collaborating with healthcare partners to become a third-party operator of New Jersey’s largest hospital, Integrity House has reaffirmed its commitment to battling the disease of addiction.

Integrity’s success and position in the addiction field would not be possible without the support of our Board of Trustees, the leadership of our Executive Team and the talent of our staff, in addition to the funding received from public sources, foundations, corporations and individual donors.

Robert J. Budsock
President & CEO

Geoffrey S. Perselay, Esq.
Chair, Board of Trustees

At Integrity House, we’re committed to helping individuals and families through comprehensive, integrated addictions treatment and recovery support in a manner that brings about positive, long-term lifestyle change.
INTEGRITY: Honesty, fairness, ethics, sound practices and a sense of community.

COMMITMENT: Devotion to our work. Helping individuals reclaim their lives. Dedication to the communities we serve.

COMPASSION: Caring for one another and creating a loving and nurturing environment.

EXCELLENCE: Striving to provide high quality treatment services and achieving positive outcomes.

TEAMWORK: Working together to build innovative programs. We use diversity as a strength to achieve unified goals.
INTEGRITY HOUSE
PROGRAMS & SERVICES

- **ASSESSMENT** Client-centered drug & alcohol assessment, treatment planning and psychiatric evaluations
- **MEDICAL** Primary care, medication-assisted treatment and medication monitoring
- **MENTAL HEALTH** Evidence-based interventions, individual & group counseling and therapy for clients & families
- **RECOVERY RESOURCES** Didactic training in refusal & avoidance skills, NA and AA
- **REINTEGRATION** GED prep, testing, résumé writing, interview prep and employment resources

MEET OUR CLIENTS

**GENDER BREAKDOWN**
- Male: 68.6%
- Female: 31.3%

**PRIMARY DRUG**
- 7.6% Heroin
- 52.4% Alcohol
- 19.2% Other Drugs
- 14.9% Marijuana
- 10% Other Opiates
- 4.7% Marijuana
- 5.7% Cocaine/Crack

**COUNTIES OF RESIDENCE**
- Atlantic: 4.2%
- Bergen: 3%
- Burlington: 1.6%
- Camden: 2.2%
- Cape May: 1%
- Cumberland: 0.5%
- Essex: 21.7%
- Gloucester: 2.1%
- Hudson: 25.6%
- Hunterdon: 1.1%
- Mercer: 1.5%
- Middlesex: 3.7%
- Morris: 6.1%
- Ocean: 11.4%
- Passaic: 4%
- Salem: 4%
- Somerset: 1.5%
- Sussex: 1.6%
- Union: 2.5%
- Warren: 1.7%

**LEVEL OF CARE**
- 8.3% Halfway House
- 32.5% Long-term Residential
- 49.2% Outpatient (PC, IOP, OP)

**CLIENT DISCHARGE DATA**

- Not Using Alcohol or Drugs
- Achieved Employment or Vocational Goals
- Achieved Psychological or Mental Health Goals
- Achieved Legal Goals

Integrity House outcome data retrieved from the New Jersey Department of Human Services Division of Mental Health and Addiction Services Substance Abuse Treatment Provider Report (7/1/2016 – 6/30/2017)
2017 HIGHLIGHTS

JANUARY
- Blue HART Program begins at Manchester Township PD
- Recognition Celebration recognizes 300 individuals who have successfully completed treatment at Integrity House

JANUARY
- Governor Murphy participates in roundtable on opioid epidemic at Integrity House
- Integrity House Exec. Dir. of Clinical Services, Emory Salley, appears on The Dr. Oz Show

MAY
- Integrity House Pres. & CEO, Robert J. Budsock, testifies before State Senate Health, Human Services & Senior Services Committee on S3 Bill
- Integrity House hosts annual Golf Classic at Canoe Brook Country Club
- Boys of Bate film receives award at NJ ESH Recovery Film Festival

JUNE
- Integrity House Pres. & CEO, Robert J. Budsock, appears on public awareness campaign: ReachNJ
- Integrity House Exec. Dir. of Clinical Services, Emory Salley, appears on ReachNJ’s “Expert Series”

JUNE
- Boys of Bate film receives award at NJ ESH Recovery Film Festival
- Integrity House Exec. Dir. of Clinical Services, Emory Salley, appears on ReachNJ’s “Expert Series”

JULY
- Integrity House hosts annual 5K: Newark Corporate Run

AUGUST
- Integrity House Bate Program recognized by Addiction Professional with Outstanding Clinical Care Award
- Integrity House Exec. Dir. of Clinical Services, Emory Salley, appears on The Dr. Oz Show

SEPTEMBER
- Governor Christie announces 25 new initiatives to combat opioid epidemic at Integrity House
- Integrity House secures Support Team for Addiction Recovery (STAR) Program funding in Ocean County
- Integrity House Exec. Dir. of Clinical Services, Emory Salley, appears on ReachNJ’s “Expert Series”

SEPTEMBER
- Administrator Verma and Governor Christie announce Medicaid (IMD) waiver at Integrity House
- Integrity House Exec. Dir. of Clinical Services, Emory Salley, appears on ReachNJ’s “Expert Series”

OCTOBER
- Integrity House hosts NJ Health Commissioner, Cathleen Bennett, and Office of Minority & Multicultural Health Exec. Dir., Dr. Carolyn Daniels, to discuss integrated addiction care
- Integrity House Exec. Dir. of Clinical Services, Emory Salley, appears on ReachNJ’s “Expert Series”

OCTOBER
- Integrity House becomes 3rd party operator of New Bridge Medical Center, overseeing addiction treatment services
- Integrity House Exec. Dir. of Clinical Services, Emory Salley, appears on ReachNJ’s “Expert Series”

OCTOBER
- County of Hudson retains Integrity’s contract to provide addiction treatment at Hudson County Correctional Center

NOVEMBER
- Integrity House honors community partners at annual gala: A Reception for Recovery
- New Jersey Health Commissioner, Cathleen Bennett, and Office of Minority & Multicultural Health Exec. Dir., Dr. Carolyn Daniels, to discuss integrated addiction care
- Administrator Verma and Governor Christie announce Medicaid (IMD) waiver at Integrity House
### INTEGRITY, INC. FINANCIALS

#### ASSETS

<table>
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<tr>
<th></th>
<th>06.30.17</th>
<th>06.30.16</th>
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<tr>
<td>Cash, equivalents and investments</td>
<td>6,425,346</td>
<td>4,558,954</td>
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<tr>
<td>Grants receivable and other receivables</td>
<td>2,074,230</td>
<td>1,915,852</td>
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<td>Prepaid expenses and other assets</td>
<td>98,200</td>
<td>77,453</td>
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<tr>
<td>Land and Fixed Assets, net</td>
<td>8,050,870</td>
<td>8,431,367</td>
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<td>Escrow funds</td>
<td>104,155</td>
<td>103,947</td>
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<tr>
<td><strong>TOTAL ASSETS</strong></td>
<td><strong>$16,752,801</strong></td>
<td><strong>$15,187,473</strong></td>
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#### LIABILITIES & NET ASSETS

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<th></th>
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<tr>
<td>Accounts payable and accrued expenses</td>
<td>1,880,031</td>
<td>1,498,621</td>
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<tr>
<td>Refundable advances</td>
<td>70,998</td>
<td>43,662</td>
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<tr>
<td>Loans and mortgages payable</td>
<td>5,084,920</td>
<td>5,215,722</td>
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<td>Total Liabilities</td>
<td>7,035,953</td>
<td>6,758,005</td>
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<tr>
<td>Net Assets–Unrestricted and Restricted</td>
<td>9,716,848</td>
<td>8,429,468</td>
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<tr>
<td><strong>TOTAL LIABILITIES &amp; NET ASSETS</strong></td>
<td><strong>$16,752,801</strong></td>
<td><strong>$15,187,473</strong></td>
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#### EXPENSES

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<tr>
<td>Adult drug treatment</td>
<td>16,411,351</td>
<td>14,504,882</td>
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<tr>
<td>Youth drug treatment</td>
<td>1,329,268</td>
<td>1,309,810</td>
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<tr>
<td>Substance abuse prevention</td>
<td>1,521,414</td>
<td>1,683,440</td>
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<td>Total program services</td>
<td>19,262,033</td>
<td>17,498,137</td>
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<tr>
<td>Management and general</td>
<td>2,792,380</td>
<td>2,227,644</td>
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<tr>
<td>Fundraising and public relations</td>
<td>397,296</td>
<td>327,440</td>
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<tr>
<td>Total supporting services</td>
<td>3,189,876</td>
<td>2,555,084</td>
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<td><strong>TOTAL EXPENSES</strong></td>
<td><strong>$22,451,909</strong></td>
<td><strong>$20,053,221</strong></td>
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#### REVENUE

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<tr>
<td>NJ Dept. of Human Services</td>
<td>1,695,947</td>
<td>4,857,605</td>
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<tr>
<td>Other government grants</td>
<td>3,091,919</td>
<td>3,449,220</td>
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<td>Foundation grants</td>
<td>28,220</td>
<td>92,567</td>
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<tr>
<td>Special events and donations</td>
<td>608,629</td>
<td>531,467</td>
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<tr>
<td>Total public support</td>
<td>5,424,715</td>
<td>8,930,963</td>
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<td><strong>TOTAL REVENUE</strong></td>
<td><strong>$23,739,289</strong></td>
<td><strong>$20,244,200</strong></td>
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### MAJOR GOVERNMENT FUNDERS

- City of Newark
- County of Essex
- County of Hudson
- County of Morris
- New Jersey Judiciary, Administrative Office of the Courts
- State of New Jersey Department of Children and Families
- State of New Jersey Department of Community Affairs
- State of New Jersey Department of Health
- State of New Jersey Department of Health, Division of Mental Health and Addiction Services
- State of New Jersey Department of Human Services, Division of Family Development
- State of New Jersey Juvenile Justice Commission
- United States Department of Housing and Urban Development
- United States District Court Probation Officer/Pretial Services Agency

#### PHOTO:
Marian Smith, Cristina Dias, Johanna Stroever and Lauren Drew of Integrity’s Development Department with Georges Mombrun, Associate Director of Community Support Services at Integrity House
INDIVIDUAL, CORPORATE & FOUNDATION GIVING

$25,000 AND UP
Ammon Analytical Laboratories

$15,000 TO $24,999
NJM Insurance Group
Lois & David Sherwin
Walsh Family Fund of the Community Foundation of New Jersey

$5,000 TO $14,999
Berson & Corrado
Care Plus NJ/Care Plus Foundation
Debbie & Matt Charin
Corporate Synergies
Dun & Bradstreet
Hartz Mountain Industries
Katianne & Joseph Hayden, Jr.
Jeremy Levy
McCarter & English
Newark Beth Israel Medical Center
Orange Dental Group
The Competitive Advantage Companies
The Victor and Pearl Tumpeer Foundation Trust
Trenk, DiPasquale, Della Fera & Sodono, P.C.

Marybeth & Joseph Walsh

$2,500 to $4,999
Adelphi Research
Ronald Andrews
Aplusa Bell Falla
Audible, Inc.
Bayview Fund of the Community Foundation of New Jersey
Beacon Health Options
Frank Cirelli
First Presbyterian Church of New Vernon
Ann & Bernie Flynn
Geri & Victor Gomperts
Stephen Haupt
Helen & William Rickett
Horizon Blue Cross Blue Shield of New Jersey
Mark Kirschner & Associates
McManimon, Scotland & Baumann
PSEG
RIJ Strategic Communications
Rutgers, The State University of New Jersey
Shenwin & Associates

The Rescue Mission of Trenton Torcon, Inc.
University Physician Associates of New Jersey
Visiting Angels Home Care

$1,000 TO $2,499
Atlantic Diagnostic Laboratories
Denise & Dennis Bone
James Burns, Esq.
The Women’s Association of Glen Ridge Congregational Church
David G. Kostinas & Associates
Debbie Turi Antiques LLC
Edison Properties Newark Foundation
Falcon Safety Products
Betty Feinberg
Fuentes Dental Consulting, LLC
Mandeep Gill
Glen Ridge Congregational Church
Goldman, Sachs, & Co.
Hall & Partners
Evan Haupt
Jackson Lewis P.C.
Meg & Howard Jacobs
Cheryl Kennedy, M.D.
Linda & David Kerr
Mark Kirschner
Lionel M. Levey Family Fund
Liz & David Lowenstein
Anthony Marotti
Mary Elizabeth O’Connor
Kristen & Matthew Mroz
McDonald’s
MCJ Amelior Foundation
Meeker Sharkey & Hurley
New Jersey Performing Arts Center
NJ Office Furniture Depot
Parsippany Pharmacy, Inc.
Schreck, Bavan & Company LLC
Johanna & Willie Stroever
The Glen Ridge Antiques Show
The Pierson Family Foundation, Inc.
Joe Vasquez
Eleanor & William Vince
WB Mason Co., Inc.

$500 TO $999
Anheuser-Busch
Christine Baker & Matthew Johnson
Cindy Blau
Cory Booker
John Bosslett
Broadway House for Continuing Care
Joe Byrne
Gloria Caseiro
Barbara & Steven Collin
Daniel DeTrollio
Dayna Driscoll
Edison Properties, LLC
EIC Associates
Eisner Amper LLP
Carol & David Esch
Fred Furman
Anne Gorman
Neely Hackett
Andrew Harnischfeger
Andrew Haupt

Jeanne & Kevin Kane
Susan and Scott Kobler
Earl Lipphardt
Mitch Livingston
Lynda & John Lonsdorf
Robert McGovern
Barbara Melone
Iris & Michael Meyerkopf
Monmouth Health Care Foundation
Thomas Moran
Beth & Peter Naill
NJCU Foundation
NJN Associates
Irene Orginos
Pashman Stein Walder Hayden Perselay Associates Inc.
Geoffrey Perselay
Dana Regan
RTE Enterprises
Eva Serruto
Lisa & Richard Stavola